



Sathguru@Sugar is an ERP solution specifically designed for companies involved in the extraction and processing of Sugar. The application developed by Sathguru Management Consultants, Hyderabad, marries the company's skills in developing efficient business processes with their expertise in developing high quality Oracle based solutions to bring you a comprehensive ERP solution guaranteed to improve efficiency.

Unlike other similar solutions, Sathguru@Sugar is based on a robust Oracle platform that ensures proper functioning at high capacities. This translates to almost limitless growth possibilities for the application with no corresponding loss in performance. Sathguru@Sugar stays with you as your company grows, serving your company efficiently at all times.

Sathguru@Sugar is a one stop solution for managing all your company's processes such as data management and warehousing, account maintenance, process scheduling, report generation and much more. The application enables automation of various user process requirements and comprises nine highly integrated modules that function seamlessly to enable quick and efficient accomplishment of the various tasks in the company. There is nil redundancy of data entry, thereby improving speed and ease of operation.

A key feature of Sathguru@Sugar is a highly compliant report generator that functions across all modules that enables users to generate customized reports to suit any requirement that they may have. The reports may be customized to incorporate various parameters across the different modules, thus simplifying to the click of a few keys and waiting a few moments for what would otherwise have taken many people, across various departments, many hours to prepare.

While Sathguru@Sugar has been built to enhance productivity and competitiveness of the user and can be quickly and easily adopted at units without extensive customization, this does not mean that it is rigid. The application is extremely scalable and customizable by the user and is designed to grow and change as the

## Finance Module

No.	Unit	Bin Type	Bin No.	Code	Sub-Ac Code	Description	Amount
1	NO	P001	80999	1344		BILL NO ASP/MAA/0603/08-09	14,82,296.00
2	NO	P001	80999	1347		BILL NO ASP/MAA/0603/08-09	3,365.00
3	NO	P001	80999	1350		BILL NO ASP/MAA/0603/08-09	1,110.00

No.	Unit	Bin Type	Bin No.	Code	Sub-Ac Code	Description	Amount	Div
1	NO	B01	0199	0240		BANK CUTTING CHARGE'S @ 3.00%16.3.00	13,52,368.00	Dr
2	NO	B01	0199	0240		CHARGES FOR CANE CUTTING AP DD 6-15.3.00	85.00	Dr
3	NO	B01	0199	0240		LESS ON ST	10.00	Dr

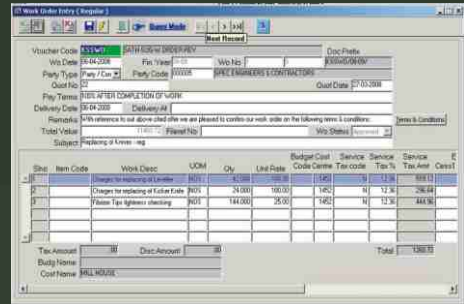
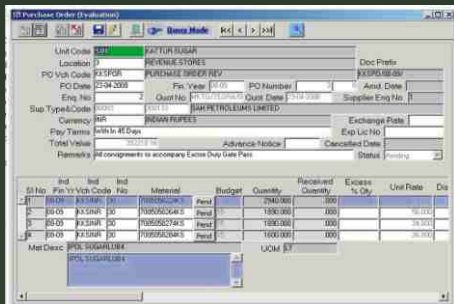
Sathguru@Sugar's Finance module streamlines the financial systems and operations of a company. Chart of groups and chart of accounts are defined here. All vouchers related to journal entries – sales, purchase, receipt and payment are recorded. Using this module, a company can generate balance sheets, general ledgers, trial balance and profit & loss statements and daybooks, besides many other transactional reports.

## Fixed Asset Module

The Fixed Assets module takes care of an organization's assets logistics. Depreciation can be calculated using either a straight line method or a written down value method. Important reports are generated through the system, which gives a record of the depreciation for different groups of assets.

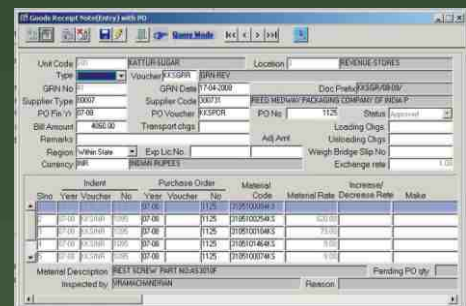
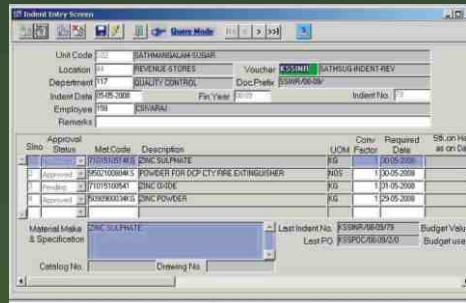
## Purchase Module

The Sathguru@Sugar's Purchase module facilitates procurement of the required materials of the right quality in the right quantity at the right time and at the right price for the smooth functioning of the organization. All purchasing activities beginning with inviting quotations to placing of purchase orders with the supplier after the evaluation of the supplier based on various parameters, such as price and order scheduling are covered by this module. Tracking of orders is made easy for the purchase department through the various reports and management information systems (MIS) that are available in this module.



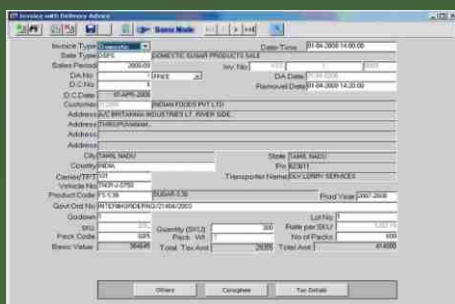
## Inventory Module

The Sathguru@Sugar Inventory module covers all functions related to stock management functions of an organization. Stock management and valuation activities that form the backbone of any organization occupy a great deal of time and resources. This module handles all activities involving stores, such as issues, dispatches, receipts and quality control. The lot-wise stock of each item is maintained and various MIS are provided to facilitate tracking of stock movement.

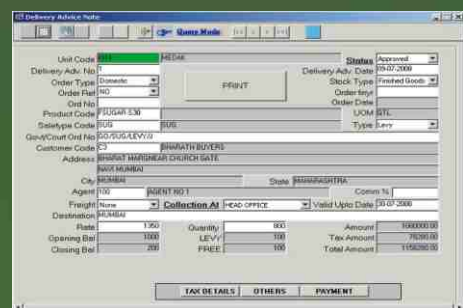


## Sales & Marketing Module

Sales is the most important and essential function for the existence of an organization. The Sathguru@Sugar Sales & Marketing module handles all the activities involved in the domestic and export sales for an organization. The customer and product databases are maintained.



Agent-wise tracking of orders with schedule wise confirmations, generation of delivery chals and invoicing is handled by this module. Besides all this, important analysis reports are provided to guide decision making and strategy planning.



## Central Excise Systems Module

The Central Excise Systems module enables organizations to facilitate export processes by generating commercial invoices with packing lists, inspection information, shipment advices and

Classification	ED	SA	Duty	ED	SA	Classification	ED	SA	
BED	AED	CESS	CESS	CESS	CESS	BED	AED	CESS	CESS
INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA
INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA
INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA
INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA	INCLIA

Tax Code	Tax Desc	Amount
14	SUGAR CENTRAL EXCISE DUTY	14
DVT	SUGAR VALUE ADDED TAX	12.5

shipment details. Different types of orders to suit varied needs of customers, easy stock transfer between warehouses for multi-locational companies and tracking of CENVAT accounting is also facilitated.

## Laboratory Analysis System

This module aids the chemical laboratory personnel in the company. Manually prepared reports consume a great deal of time and effort. A Daily Manufacturing Report which may include a 100 complex calculations can take hours to prepare. However, with the help of this application, this report can be prepared within minutes. The Laboratory Analysis System module is

Input Code	Input Desc	Today's Value	Input Code	Input Desc	Today's Value
ALPH	ALPHA POLYMER	74.320	ALPH	ALPHA POLYMER	74.320
ALPL	ALPHA POLYMER	50.268	ALPL	ALPHA POLYMER	50.268
ALPS	ALPHA POLYMER	68.425	ALPS	ALPHA POLYMER	68.425
ALPL	ALPHA POLYMER	58.318	ALPL	ALPHA POLYMER	58.318
ALPH	ALPHA POLYMER	75.408	ALPH	ALPHA POLYMER	75.408
ALPH	ALPHA POLYMER	58.481	ALPH	ALPHA POLYMER	58.481
ALPH	ALPHA POLYMER QUANTITY	0.00	ALPH	ALPHA POLYMER QUANTITY	0.00
ALPH	ALPHA POLYMER QUANTITY	1029.000	ALPH	ALPHA POLYMER QUANTITY	1029.000
ALPH	ALPHA POLYMER	58.185	ALPH	ALPHA POLYMER	58.185

capable of producing very effective reports for the management such as mill stoppage reports, performance for the season, input comparisons, frequency comparisons etc. This helps the management to take decisions that will help them gain the competitive advantage.

Input Code	Input Desc	HL	Blw	Purity	Blw Factor	Available	Available
ALPH	ALPHA POLYMER	2.00	0.00	0.00	0.00000	0.00	0.00
ALPL	ALPHA POLYMER	425.00	84.50	85.50	1.20190	264.34	264.34
ALPS	ALPHA POLYMER	505.00	77.20	83.64	1.09000	306.52	41.95
ALPL	ALPHA POLYMER	308.00	32.40	88.71	1.36470	348.50	742.91
ALPL	ALPHA POLYMER	8.00	0.00	0.00	0.00000	0.00	0.00
ALPH	ALPHA POLYMER	280.00	60.00	84.40	1.33070	40.00	244.52
ALPH	ALPHA POLYMER	300.00	34.20	75.91	1.43590	78.41	583.04
ALPH	ALPHA POLYMER	380.00	87.70	84.50	1.06000	639.30	62.07
ALPH	ALPHA POLYMER	240.00	87.00	86.50	1.24900	189.00	160.50
ALPH	ALPHA POLYMER	388.00	15.50	81.50	0.18000	411.81	177.30
TOTAL						3906.08	4843.51

## Payroll Module

Employees are invaluable assets in any organization. A prime factor that contributes to employee satisfaction is an efficient payroll protocol that ensures, timely and accurate disbursement of wages. The Sathguru@Sugar Payroll module efficiently facilitates all payroll related activities of the organization. This module is suitable for any

Lower Limit	Upper Limit	%	Amount	Min Amount	Max Amount	Employer Code	%	Amount	Min Amount
0	10000	20000	0	200	0				
0	20000	30000	0	300	0				

Process Month: 04-2008 (MM-YYYY)  
 Unit Code: 001 HEAD OFFICE  
 Dept Code:   
 Emp Code: 0000012 Sathguru@  
 Process Start Time: MONDAY 21-07-2008 04:07:48 PM  
 Process End Time: MONDAY 21-07-2008 04:07:50 PM  
 Payroll Process is under process!  
 Start Process      Exit Process

type of salary or reporting structure. A detailed employee database is maintained along with the details of salary, attendance and leave. The module enables the accounts department to generate documents such as salary slips, final statements, tax registers and more.

## Cane Management Solution (CMS)

Sathguru@Sugar's Cane Management Solution is a robust and well tested core module for any sugar company. It has been running successfully in several major sugar mills.

### Important Functions, Features & Reports of CMS

- ◆ Plantation and grower data maintenance
- ◆ Individual hierarchic structures for multiple geographic locations
- ◆ Capture and generate plantation agreements
- ◆ Accounting of various inputs to farmers, such as seeds, fertilizers, etc.,
- ◆ Advances to farmers
- ◆ HR and SMT Tests - data analysis
- ◆ Keep track of plantations yield
- ◆ Manage and administer harvesting permits
- ◆ Manage payments to harvesting gang labor, transporters, unloading gang labor etc.
- ◆ Capture cane weight from weigh bridges
- ◆ Generate cane receipts
- ◆ Track and administer burnt cane, cane used for other purposes and perishables
- ◆ Generate Cane payments, commissions, loan deductions and accounting, interest computations.
- ◆ Manage and administer direct bank payments

- ◆ Generate cane ledgers, season ryot /farmer ledgers
- ◆ Generate geographic hierarchy wise plantation reports
- ◆ Generate crop and variety wise reports
- ◆ Generate maturity survey report
- ◆ Generate geographic hierarchy wise test analysis
- ◆ Generate cutting order eligibility reports, and harvesting reports
- ◆ Generate cane crushing reports based on transporter, ryot, division, section, village, shift, and variety
- ◆ Bogie management
- ◆ Online crushing and yard balances monitoring
- ◆ Multi-load capture
- ◆ Supplementary grower billing

These features have been highly appreciated and certified by all the clients who have experienced the working of the software in sugar environment.

### Distinct Advantages

- ◆ Multi-user, multi-function software
- ◆ Robust plantation planning, calendaring, procurement, billing and payment management system
- ◆ Seamless integration with weigh bridges
- ◆ Good degree of flexibility built on a design to support user customization

## About Sathguru

Founded in 1985, Sathguru Management Consultants has two decades of experience in supplying integrated business process solutions to many leading small and medium enterprises and multi-national companies. We have developed consulting services in the areas where we know we can have a positive impact on your results. A pioneer in blending consulting expertise with information technology solutions, Sathguru has developed Mid Enterprise Resource Planning solutions to an array of different industry verticals which include Sugar, Textiles, Fast Moving Consumer Goods, Micro Credit, Agro Processing and Biotechnology Industries.

Sathguru prides itself in leading its clients on a journey of growth by providing scalable solution customized to client requirements, with the sole objective of enhancing the client's competitive advantage. Sathguru has been credited with repeat client orders through its ability to foresee future client needs at an early stage and thereby deliver solutions to clients well ahead of time.

With the state-of-the-art software development center at Hyderabad, India, Sathguru has attained the expertise to design, develop, test and deliver solutions for both Microsoft and Oracle Technologies. We specialize in providing "integrated solutions" to client specific needs. Our capability to build audit trails in systems design and transaction control have led to building "just the right" solutions in the most cost-effective manner, with the added benefits of customization and scalability.

Sathguru's ability to implement solutions at client locations with trained manpower to handle "human change" and adaptability to new technologies has been appreciated by many.



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